

## Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-11 NSAE-00 RSC-01 FAA-00 PA-04 PRS-01

USIA-15 SS-20 NSC-07 L-03 DRC-01 IO-14 /123 W

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R 221604Z AUG 74

FM AMEMBASSY BONN

TO SECSTATE WASHDC 4563

INFO USMISSION BERLIN

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY MOSCOW

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E. O. 11652: N/A

TAGS: ETRN, WB, UK, US, FR

SUBJECT: CIVAIR: IGS WINTER SCHEDULE

REF: (A) BONN 12939 (NOTAL); (B) BONN 11728 (NOTAL)

1. SUMMARY. CAAS HAVE REVIEWED PAA AND BA COMBINED WINTER SCHEDULE AND FIND THAT THE PROPOSED CAPACITY REDUCTIONS ARE A REASONABLE RESPONSE TO PRESENT TRAFFIC CONDITIONS. WE ALSO BELIEVE THAT THE BERLIN TRAVELING PUBLIC'S INTERESTS WILL NOT BE ADVERSELY AFFECTED. WE, THEREFORE, PROPOSE TO APPROVE WINTER SCHEDULE AND MODEST REDUCTIONS IN REMAINDER OF THE SUMMER PROGRAM. END SUMMARY.

2. EMB AND UK CAAS MET ON AUGUST 20, TO REVIEW BA AND PAA'S PROPOSED WINTER SCHEDULE (FRENCH CAA HAD NOT RECEIVED AF'S SUBMISSION AND CHOSE NOT TO PARTICIPATE AT THIS STAGE). AN EXAMINATION OF THE SCHEDULES CONFIRMED THAT BOTH AIRLINES HAVE CONFORMED TO THEIR AGREEMENT. IN SUMMARY, PAA PROPOSES

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TO REDUCE ITS DAILY SERVICES FROM 42 FLOWN DURING THE

1973 WINTER SEASON (NOV 1, 1973 - MAR 1, 1974) TO 34  
 AND BA WILL LIKEWISE ELIMINATE 8 SERVICES DECLINING  
 FROM 39 IN 1973 TO 31. TOTAL DAILY IGS SERVICE AS  
 COMPARED TO THE 1973 WINTER SCHEDULE SHOWS A REDUCTION  
 OF 16 OR FROM 81 TO 65. IT SHOULD BE NOTED THAT THE  
 PAA/BA CAPACITY AGREEMENT COVERED JUST 58 SERVICES  
 SINCE BREMEN IS SERVED ONLY BY BA, WHILE NUERNBERG IS  
 SERVED EXCLUSIVELY BY PAA. (TOTALS ARE ROUNDED AND DO  
 NOT TAKE ACCOUNT OF FRACTIONAL SERVICES, I.E. LESS  
 THAN 7 PER WEEK.)

3. A BREAKDOWN OF THE EFFECT OF THE NEW SCHEDULE ON  
 INDIVIDUAL FRG DESTINATIONS IS ILLUSTRATED BY THE  
 FOLLOWING TABLE:

NUMBER OF SERVICES ON BA/PAA COMBINED WINTER SCHEDULE

FROM BERLIN TO:	1973	1974
HAMBURG	13	10
HANNOVER	13	10
DUESSELDORF	8	7
COLOGNE	6	5
FRANKFURT	20	15
STUTTGART	6	5
MUNICH	9	7
NUERNBERG (PAA)	3	3
BREMEN	3	3
TOTALS	81	65

4. EXCEPT FOR SOME BUNCHING AT COLOGNE, BOTH CARRIERS  
 HAVE SCHEDULED A SUFFICIENT TIME SPREAD BETWEEN SERVICES  
 SO AS TO PROVIDE THE TRAVELING PUBLIC WITH A REASONABLE

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----- 021945

R 221604Z AUG 74

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CHOICE OF FLIGHTS IN THE COURSE OF A DAY AS COMPARED TO PREVIOUS LEVELS OF SERVICE. ACCORDING TO PAA, THE PROPOSED SCHEDULE IS DESIGNED TO INCREASE LOAD FACTORS FROM THE PRESENT RANGE OF 48-50 PERCENT TO SOMEWHERE BETWEEN 58 AND 60 PERCENT.

5. IN ADDITION TO THEIR WINTER SCHEDULE SUBMISSION PAA APPLIED FOR AUTHORIZATION TO ELIMINATE FROM ITS SUMMER PROGRAM ONE SERVICE TO DUESSELDORF EFFECTIVE SEPTEMBER 1, AND ONE SERVICE TO HAMBURG EFFECTIVE OCTOBER 1. BA LIKEWISE HAS APPLIED TO DISCONTINUE ONE SERVICE TO STUTTGART AND ONE TO MUNICH EFFECTIVE ON THE SAME DATES. THESE REDUCTIONS HAVE ALSO BEEN COORDINATED BY THE AIRLINES AND ARE MEANT TO ADAPT TO THE ACCELERATED DECLINE IN PASSENGER VOLUME WHICH BEGAN IN MAY WHEN THE REDUCTION IN BUSINESS FELL FROM ABOUT FOUR TO 10 PERCENT.

6. IN THE COURSE OF THE MEETING, EMB CAA TOOK THE LIMITED OFFICIAL USE

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OCCASION TO REITERATE THAT BA'S PRECIPITATE ACTION LAST WEEK IN FORCING A PRESS RELEASE AND PUBLISHING THE COMBINED SCHEDULE WAS NOT CONSISTENT WITH PREVIOUSLY AGREED PROCEDURES AND EXPRESSED THE HOPE THAT A SIMILAR SITUATION WOULD NOT ARISE IN THE FUTURE.

7. COMMENT: IN OUR VIEW THE CAPACITY REDUCTION REFLECTED IN THE NEW WINTER SCHEDULE IS A COMMERCIALY REALISTIC RESPONSE TO PRESENT PASSENGER VOLUME TRENDS. THE AIRLINE'S OBJECTIVE OF ACHIEVING A 60 PERCENT LOAD FACTOR STRIKES US AS REASONABLE AND NOT LIKELY TO CREATE UNDUE INCONVENIENCE FOR THE TRAVELING PUBLIC.

(IN EARLIER YEARS IGS LOAD FACTORS WERE CLOSE TO 70 PERCENT FOR EXTENDED PERIODS.) IN ANY EVENT, THE SLIGHT REDUCTION IN PASSENGER CONVENIENCE WHICH MIGHT OCCUR WOULD, IN OUR VIEW, BE MORE THAN OFFSET BY THE IMPROVED ECONOMIC CONDITIONS ON THE IGS. WE THEREFORE, PROPOSE TO APPROVE THE WINTER SCHEDULE AND THE REDUCTIONS IN THE REMAINDER OF THE SUMMER PROGRAM AND MAKE THEM AVAILABLE FOR FRG REVIEW AT THE NEXT BCATAG MEETING SCHEDULED FOR EARLY NEXT WEEK.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PRESS COMMENTS, AIR REGULATIONS, AIR SCHEDULES, PRESS RELEASES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** boyleja  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974BONN13301  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740231-1217  
**From:** BONN  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1974/newtext/t19740828/aaaaaxhb.tel  
**Line Count:** 179  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** (A) BONN 12939 (NOTAL); (B) BONN 117, 28 (NOTAL)  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** boyleja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 26 APR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <26 APR 2002 by shawdg>; APPROVED <04 MAR 2003 by boyleja>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: IGS WINTER SCHEDULE  
**TAGS:** ETRN, WB, UK, US, FR  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005